

WDM-PON technology

Profitable deployment scenarios in carrier networks

Stephan Rettenberger Vice President Marketing October 2009





- Introduction
- Next-Generation Access (NGA) drivers
- The role of WDM in NGA
- Profitable deployment scenarios a case study
- The NGA solution center

Many thanks to Dr. Klaus Grobe, principal engineer, ADVA Optical Networking





WDM radically changed the cost per bit km equation



Be happy – we are in a growth industry

" ... the long term, bandwidth consumption is around 40% to 50% per year on average. ... The applications continue to be ... video and ubiquitous connectivity to the Internet." Video DellOro, January 2009





"EAD worldwide revenue ...will reach \$1.6B in 2013. with a 2008-2013 CAGR of 33% ... This is a healthy and growing market that is strongly influenced by Ethernet service uptake." Infonetics, May 2009 TRANSITION TO Ethernet

> "... the growth rate of storage capacity in 2009 will be fairly consistent with prior years, at around 50%" Goldman Sachs Global Investment Research, February 2009



Three solid growth trends drive sustainable demand for our converged Optical+Ethernet transport solutions



Next Generation Access (NGA) drivers



© 2009 ADVA Optical Networking. All rights reserved. ADVA confidential.

NGA – dilemma or opportunity?



Need to deliver more bandwidth to more endpoints at lower OPEX



NGA requirements: more for less

- 1) More bandwidth to more endpoints
- 2) Energy-efficient and simple
- (using less power consuming equipment in fewer sites)
- 3) Serving all user groups
- (Residential, business, wholesale)

Scalable, supporting high fan-out ratios

Passive, transport-centric supporting long reach

Converged, using fewer purpose-built platforms

From multiple purpose-built networks to unified next-generation access and backhaul



Services by user group

Residential

... become more symmetrical

Teleworkina

Image/video upload

- 2 x HDTV (8 ... 16Mbit/s per channel), \rightarrow TV offering in total:
- High-speed Internet access:
- Voice communications (POTS/VoIP):
- Upstream services:

Business

- TDM leased lines:
- LAN interconnection (VLAN):
- Virtual Private Networks (VPN):
- Storage Area Networking (SAN):
- High-performance computing:

Carrier wholesale

- xDSL backhaul:
- Hybrid Fiber Coax/CaTV network backhaul:
- Multi-Service Operator (MSO) network backhaul:
- Wireless network backhaul (e.g., connecting base stations): E1/DS1, 100BT, GbE

Services become more alike (symmetrical, Ethernet centric) -> opportunity for convergence



e.g., E1/DS1 100BT, GbE 100BT, GbE 1/10 GbE, 4/8/10G FC InfiniBand (2.5...10Gbit/s)

nx1GbE nx1/10GbE nx1/10GbE







© 2009 ADVA Optical Networking. All rights reserved. ADVA confidential.

Metro network today OTH Backbone, L2/3 Core Core PoP OADM **3rd Aggregation Layer** OADM Metro Core (DWDM) OADM OADM Metro PoP Metro PoP OADM OADM 2nd Aggregation Layer OADM Eth Backhaul (CWDM) OADM OLT OADM Ethernet P2P LX OADM I/F Eth Eth FTTC (XDSL, HFC) PON WiMAX Need to simplify and unify access and backhaul

Optical Networking

Future de-layered metro network



Optical Networking

All that talk about FTTH



This presentation is not about wavelengths to the home or desk



Focus on access AND backhaul



 $\ensuremath{\mathbb{C}}$ 2009 ADVA Optical Networking. All rights reserved. ADVA confidential.

Optical Networking

Common FTTx in-house solutions





Unified access and backhaul

Technology drivers





Flexible Remote Node (FRN)



 $\ensuremath{\mathbb{C}}$ 2009 ADVA Optical Networking. All rights reserved. ADVA confidential.

NGA using point-to-multipoint WDM

Cost-effective and fiber-effective solution Residential Scalable and transparent service and bandwidth per customer DSL Modem Each customer can be upgraded independently Apartment #1 Apartment #2 Carrier Ethernet Apartment #3 IP /MPLS SONET/SDH Optoiac **Basement Business** Ethernet NT 3000 3000 × (FRN Office #1 Office #2 Office #3 Etherjack⁻ Energy- and rack space-efficient infrastructure 150 Basement

Unified access and backhaul for residential, business and wholesale







© 2009 ADVA Optical Networking. All rights reserved. ADVA confidential.

Site and power reduction scenario

Typical scenario of European incumbent today



Targeted next-generation network



© 2009 ADVA Optical Networking. All rights reserved. ADVA confidential.

Optical Networking

TCO analysis

- TCO for 3 NGA scenarios compared
- 25 years lifetime, incl. 3 systems generations, considered to account for the massive invest for new passive fiber infrastructure
- 1,000,000 residential clients w/ ~75Mb/s symmetrical CIR (non-oversubscribed)
- ▶ 10,000 enterprise customers, 90% w/ GbE and 10% w/ 10GbE dedicated access
- All scenarios protected for the feeder part
- CapEx (cost) considered in detail
- OpEx drivers considered
 - Energy (AECI 2%, **5%,** 10%)
 - Planning, Provisioning
 - Operations, administration, maintenance
 - General overhead
- > Annual Energy Cost Increase (AECI) has clear impact (80 €/MWh assumed for Year 1)
- Final result does not change significantly when any single parameter is changed
- Most relevant is the capability to save on sites and feeder fibers



TCO result



Long reach, high-splitting ratio and Optical+Ethernet integration make point-to-multipoint WDM with L2 aggregation the best solution for NGA and backhaul!



Quick explanation

- "GPON OLT placed in LX/FRN" has limitations
 - Higher energy consumption due to TDMA running on aggregate bit rate
 - GPON/pWDM does not support business customers efficiently
 - GPON more difficult to upgrade
- Active WDM-PON + L2" outperforms all other approaches
 - Best energy efficiency; L2 concentrated in FRN, instead being dispersed (TDMA)
 - Cheapest grey (i.e., colorless) SFPs for the multitude of ONUs
 - Best BW efficiency and optical power budgets
- "WDM + (VDSL2) DSLAMs" expensive long term (though cheaper in CapEx)
 - Higher energy consumption for copper drivers even for VDSL2
 - Shorter (copper, last mile) reach, more difficult to upgrade



NGA solution center



WDM-based NGA: combining point-to-multi-point fiber topology with secure point-to-point traffic separation and scalability





Thank you

Stephan Rettenberger Vice President Marketing

srettenberger@advaoptical.com

IMPORTANT NOTICE

The content of this presentation is strictly confidential. ADVA Optical Networking is the exclusive owner or licensee of the content, material, and information in this presentation. Any reproduction, publication or reprint, in whole or in part, is strictly prohibited.

The information in this presentation may not be accurate, complete or up to date, and is provided without warranties or representations of any kind, either express or implied. ADVA Optical Networking shall not be responsible for and disclaims any liability for any loss or damages, including without limitation, direct, indirect, incidental, consequential and special damages, alleged to have been caused by or in connection with using and/or relying on the information contained in this presentation.



Copyright © for the entire content of this presentation: ADVA Optical Networking.